

NKK 3D CAD Models Influencing Today's Design Cycle

Purpose:

• Learn how 3D CAD models influence the Design Engineers decision in purchasing component parts for new designs

Objective:

- Influencing Today's Design Cycle
- The Correlation Between Downloads and Design Wins
- Engineers Prefer Suppliers Who Offer 3D CAD Models
- Improving the User Experience
- Multiple CAD System Options
- 3D CAD Models Speed Up the Design Cycle

Note: Please check the presentation speaker notes for additional slide information.



Design Engineers from 500 companies told CADENAS PARTsolutions what factors impact their decision to select, specify and purchase electronic component parts for today's most innovative design applications.

Discover:

- Why Engineers choose the parts they buy
- Pain points many Design Engineers encounter
- How manufacturers are fostering growth with a great customer experience

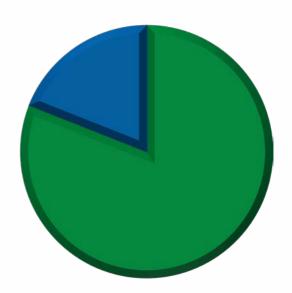
Source: CADENAS PARTsolutions 2017 Industrial Sales and Marketing Report



SWITCHES Innovation Driving Quality

If you download a CAD file of a part, does the physical part ultimately get purchased?

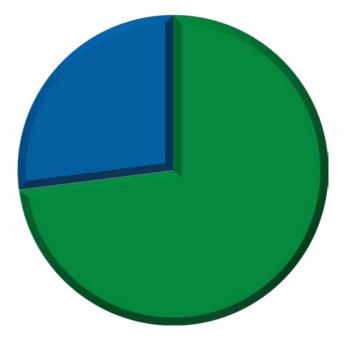
Yes 81%No 19%





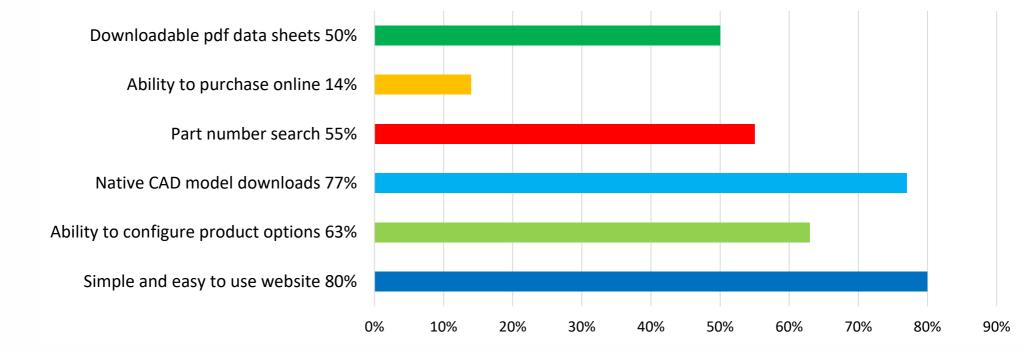
Would you choose one part supplier over another because they provide native CAD models?

Yes 73%No 27%



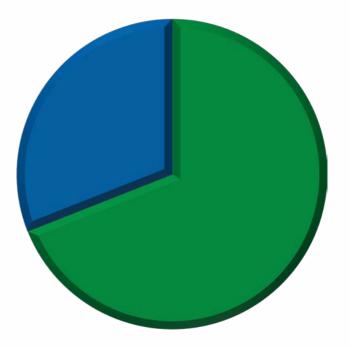


When searching for supplier parts online, which of the following are most important to your part selection experience?



Does your company work within a single CAD system or multiple systems?

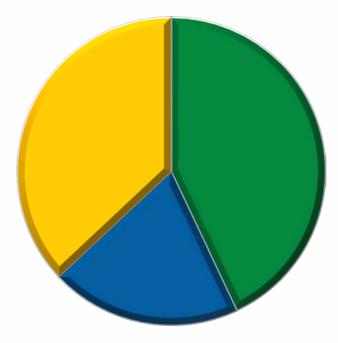
Multi CAD 69%Single CAD 31%





If a manufacturer does not supply native CAD models online, what do you typically do?

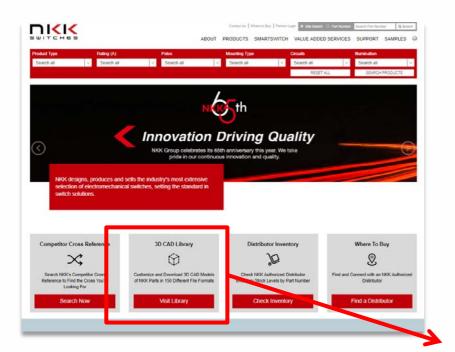
- Find model from an alternate supplier 43%
- Contact supplier directly 20%
- Redraw the part 37%



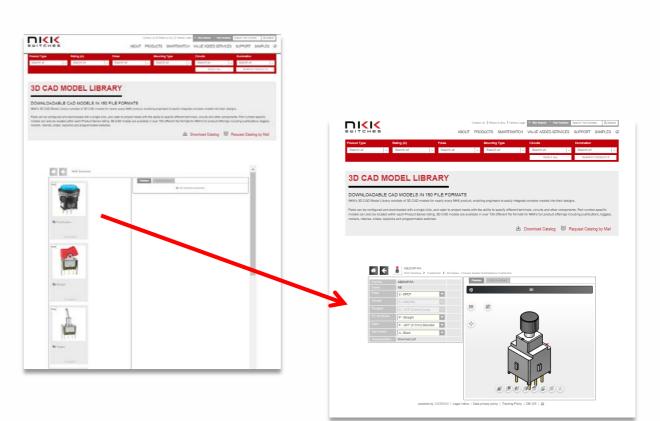
Source: CADENAS PARTsolutions 2017 Industrial Report



NKK 3D CAD Models

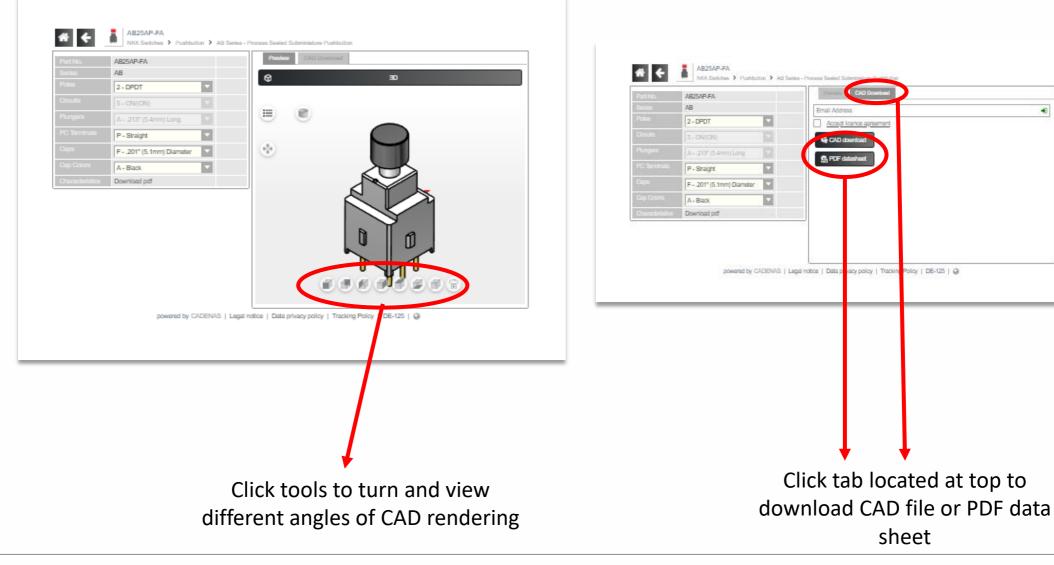


Click to view 3D CAD Library and configure part based on user needs





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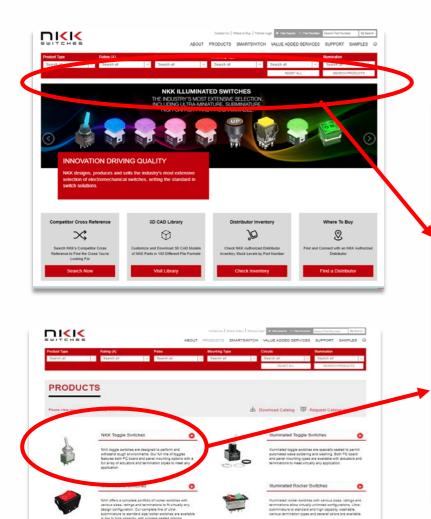


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NKK 3D CAD Models



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Summary

NKK has thousands of configurable 3D CAD models available for quick, easy download.

Engineers can download part number specific models or configure a part based on project needs directly from NKK's website.

Start today and kick-start your designs with NKK Switches!

